

## Air Handling Systems Newsletter www.airhand.com

INDUSTRIAL STRENGTH
Ductwork Direct
May 2018

### **Wonderful System**

Air Handling Systems' customer, Glen S. from New York is happy with his dust collection system...



"y'all have a great product that is affordable."

#### **UPDATE - Steel Crisis**

First reported in March steel prices are raising to unexpected levels due to proposed tariffs and quotas. Recently the talks were extended until June 1st. In the latest news reported May 22, steel tariffs will stay in place.

We are seeing raw materials costs increase 18-25% with NO end in sight. Simply put - steel costs continue to rise. Our catalog will be used as a guide - but all prices are subject to change immediately. As stated on the back cover of our catalog "due to market changes and fluctuations beyond our control, specifications and pricing subject to change without notice." All quotes are being modified to reflect they are valid for 15 days (not 30). This is unfortunate, but a reality that we must deal with.

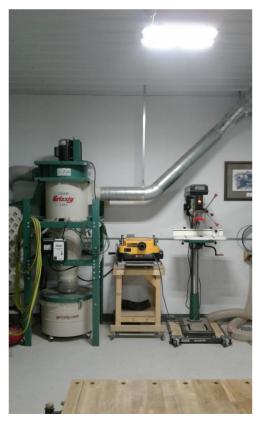
We will continue to monitor and adjust pricing as necessary.



Make plans now to attend the International Woodworking Fair, Atlanta, GA. August 22-25, 2018



"Overall this is a wonderful system, easy to install and the website is great. Pass along a thank you to the folks in shipping they do a great job."





Air Handling Systems - Booth 5900



#### **Flexible Hose**

Air Handling Systems stocks 15 different types of flexible hoses from 2"-12" in diameter all Made in USA.

Click here to see our online selection. If you don't see the hose you need, let us know



and we can tap our extensive network to find the correct hose for your application.

#### **Important "Proper Planning" Checklist**



## **Proper Planning**

#### New Machine Check List:

1. Sufficient voltage

2. Necessary floor space

3. Staff time for setup

4. Safety Program

5. Dust Collection\*\*\*

\*\*\*Air Handling Systems is your source! Unfortunately dust collection is frequently put on the back burner. This is an important factor for proper machinery set up. These details should be addressed with a priority. Dust collection affects the work environment as well as the workers and finished product.

Let us help you with Dust Collection and check the box. Call for our FREE catalog or visit us online at <a href="https://www.airhand.com">www.airhand.com</a>

Due to market changes and fuduations beyond our control, specifications and pricing subject to change without notice. Buyers subject to terms and conditions of sale. Many states and localities have codes and regulations governing sales, construction, installation and or use of Products for certain purposes, which may vary from home in neighboring areas. While Air Handling Systems by Manufacturers Service Co., Inc. attempts to assure that he Product comply with such codes, it cannot guarantee compliance, and cannot be responsible for how the Product is installed or used. Before purchase and use of a Product, please review the Product spiciation, national 3, local codes, regulations, and be sure that the Product, installation, and use will be in compliance. Copyright Air Handling Systems.

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