



Air Handling Systems Newsletter

keeping your environment clean
August 2009

Dear Jamison,

We have a few items of interest: Flexhose shorts discounted 35%; Air Handling Systems hosts press conference on high cost of doing business; 10% discount on referrals; our featured product of the month and a link to submit your video.

Flexhose Shorts 35% Discount

Occasionally we have hose shorts in stock. Here is an updated list. Price is 35% off list prices found on our [hose pages at www.airhand.com](http://www.airhand.com), except where noted otherwise. All products sold "as is" first come, first serve and subject to availability. Sold only in length shown. Call 800-367-3828 to check stock, please do not order online as item may already be sold. Not to be combined with any other offers or discounts.

Earn 10% Discount

Referrals Earn You a 10% Discount on Your Next Order

Because referrals are so important to us, We'd like to offer you a way to save money on your next Air Handling Systems purchase.

Can you think of anyone who needs to solve a problem associated with:

- Dust Collection
- Fume Collection
- Pollution Control
- Industrial Ventilation

For each referral that results in a first time

Air Handling Systems Expresses Concerns for Proposed Business Tax Hikes in Connecticut

House Leader Lawrence F. Cafero Jr., of Norwalk and Deputy Leader Themis Klarides who represents the district where Air Handling Systems has operated for over 19 years, met with company executives and workers.

"Many manufacturing companies are already operating on razor thin margins and are struggling to stay afloat in Connecticut. This anti-business atmosphere makes us less competitive and threatens to drive more businesses to other states that are cheaper to operate in or overseas," said company executive Jamison Scott. Scott said that he has already cut his staff and reduced operating hours.

The Scott family-owned Air Handling Systems traces its origins to 1950 and is a recognized national leader in the dust collection industry.

"We're here to understand firsthand what Connecticut employers and workers are up against. We've already lost more than 60,000 jobs in this recession in Connecticut and more taxes on employers are going to

order by a new customer, you will receive a 10% discount on your next order. The person that you refer to Air Handling Systems will receive a 10% discount on their first order.

If you would like to refer someone to Air Handling Systems, please email the following info to sales@airhand.com and someone from our sales team will contact your referral within 24 hours. When your referral's order is invoiced, you will receive an email coupon for a 10% discount on your next order.

Your Full Name
Your Company Name
Your Email Address
Your Phone Number

Your Referral's Full Name
Company Name
Email Address
Phone Number
Address, City, State, Zip
Web address
Description of problem to be solved
Has your referral given approval for being contacted by Air Handling systems? _Yes
_No

Not to be combined with any other offers or discounts.

cost employees dearly," Cafero said.

Klarides said, "Air Handling Systems is a family run business that makes up the backbone of our community. The company and its workers give back to Woodbridge 10 times over and the tax hikes threaten this company's existence in Woodbridge."

Connecticut has been ranked as the worst "business friendly" state in the country by Expansion Management magazine, a national publication. Cafero said that unless the legislature makes the business climate more positive, Connecticut will continue to shed jobs and employers will move elsewhere.

"The competition for jobs is not necessarily overseas, but Florida, South Carolina and the Sun Belt states that recognize what is needed to attract companies and help them grow: tax incentives and commitment to the business community that is more than just empty rhetoric. As elected officials, we cannot love the employee and hate the employer," Cafero said.

[Click image above or here to watch youtube clip of event.](#)

Feature Product **Ball Joint with Collars**

Swivel Ball Joints with TWO proper installation collars, one collar to fit ductwork and a second extended collar to connect to flexhose allow for free rotation.

Video of YOUR Shop

Spotlight you and your products using our ductwork

Nowadays, everyone needs business. We want to spotlight you and your products using our ductwork. This is intended to be fun and easy and help get your company more exposure.

YOU make a video and WE link it on our website with a brief description of your company and a link back to your website. We will then promote it through our email newsletter reaching thousands of other companies!

Show what's in your shop. We want to focus on you, your shop and your products while showing a bit of our products too. Just UPLOAD your video to YouTube: <http://www.youtube.com/> and send us a link

Just take out your video cam, cell phone cam or web cam and start recording. You can show ease of installation, your CNC with our flexhose and ball joint in action, how much you like using your easy connect sleeve or anything else you want.

Just email sales@airhand.com with sample video or any questions.

Note: Videos are subject to editing as needed. Not all videos will be posted depending on approval and or content. Before a video is posted we require a signed disclaimer/release.