



## Air Handling Systems Newsletter

www.airhand.com

**INDUSTRIAL STRENGTH  
Ductwork Direct**

August 2014

### Doctor of Ductwork Curt Corum

*"I should have called you first"*



"I should have called you first" is a comment we receive on a regular basis.

Though, we are a manufacturer and supplier of industrial dust and fume collection piping, Air Handling Systems has much more to offer.

We do not provide the air handler, but in most cases can steer you in the right direction before an improper selection is made. Regularly, a 10 hp dust collector is purchased when a 15 hp is required. Or an enclosureless bag type dust collector is purchased and a cyclone is required and so forth. There is no, "one size fits all", dust collector or blower. Fine dust, coarse particles, chips, powder,

### Worldwide Shipping Hong Kong



A few weeks ago a customer needed product in Hong Kong on a Monday. We received the order on a Friday, shipped the material same day as we can do with stock items (90% of stock orders ship within 24 hours), and it arrived at our customer's site in Hong Kong Monday afternoon.

Air Handling Systems ships products worldwide on a regular basis. [Click here for more information.](#)

### Flexible Hose

Air Handling Systems stocks 15 different types of flexible hoses from 2"-12" in diameter all Made in USA.



**Click here to see**

what is being collected and how much, are critical factors that must be considered.

We do not design the systems, but can lead you down the correct path in your pursuit of dust or fume collection. System design is provided by competent dust collector manufacturers' representatives and air flow engineers.

One more example is "I need a price for 6" flexible hose." There are numerous types of flexible hose in the industry for countless applications. First rule is, select the right hose. We do not use a fume collection hose for a CNC router. A flame retardant flex is necessary for welding and dry grinding exhaust. Air Handling sales staff will verify your use. Secondly, keep flex hose to a minimum. There is normally 3 - 4 times the resistance against flow as the metal spiral pipe. It is also 3 - 4 times the cost and a wearable item.

In conclusion, let's change the saying to, "I am calling you first". We will be happy to assist you.

## Regular Office Hours

Starting Sept 2nd, back to regular  
Air Handling Systems hours:  
Monday-Thursday 8 am - 5 pm  
Friday 8 am - 3:30 pm

**our online selection.** If you don't see the hose you need, let us know and we can tap our extensive network to find the correct hose for your application.

## Air Handling Catalog

2014 Air Handling Systems catalog is now available. To request your free copy please [click here](#), call 800-367-3828 or email [sales@airhand.com](mailto:sales@airhand.com).



## Combustible Dust Presentations



Photo: US Chemical Safety Board

October 8 - Wood Pro Expo, Maryland State Fairground, MD.

Email [sales@airhand.com](mailto:sales@airhand.com) for more information and links to registration.

## What makes Air Handling the BEST Choice...

**Click Here** to download the TOP reasons Air Handling Systems is better than ALL other competitors.

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