



# **Air Handling Systems Newsletter**

www.airhand.com

INDUSTRIAL STRENGTH Ductwork Direct May 2014

# Customer Focus Maderas 3C



Maderas 3C, is a full service lumber yard and home improvement center in Puerto Rico stocking one of the largest variety of woods in the world. Maderas translates to wood and in addition to a full service ACE hardware store on site they have a fully stocked lumber yard with an amazing inventory from Teak, Mahogany, Poplar, Maple, White Oak, Red Oak, Cedar, Cypress, Ash to many other species. They also have the greatest variety in doors of the Caribbean with more than 100 models to choose from which are all manufactured in either their facility in Puerto Rico or their second location in Ecuador. This mega operation was started by Mr. Cuebas with his sons now running this facility serving all of Puerto Rico as well as the neighboring Virgin Islands

# What our customers say...

"Hello, I am writing this email because I was very impressed with your company. I recently made an order for Kellner Millwork in PA. When we received it there was only one box. I figured you have just stuffed my whole order in the box. Upon opening the box I was shocked to see it was very neatly packed.

The other thing that impressed me was the quality of workmanship that was put into the product. I will be recommending you to several other contractors that deal in dust collecting systems.

Thanks Again, Ben

# Wood Machinery Manufacturers of America elected Scott as its new president

SAN JUAN, PR - The Wood Machinery Manufacturers of America (WMMA) elected Jamison Scott as its new president during WIC 2014, the Woodworking Industry Conference last week in Puerto Rico

Click here to read more.



With a full woodworking facility on premise they need a powerful dust collection system to meet their growing needs. Jorge Cuebas oversees, among other things, the manufacturing department and with the guidance of long time family friend, fellow woodworker and Air Handling Systems Customer, Bertyl Ramirez, he manages the dust collection system on the property. Bertyl has been purchasing from Air Handling Systems since 2001 and when Jorge needed help with the growth and expansion at Maderas 3C he called on Bertyl. Starting in 2009 with the first dust collection system Bertyl has been providing technical support for the latest expansion. Earlier this year we shipped six pallets of ductwork, including spiral pipe, fittings and flexible hose from 3"-16" in diameter for their expanding dust collection system.

# **Upcoming Events**

#### **IWF 2014**

August 20-23 - Make plans now to attend the **International** 



Woodworking Fair,

Atlanta, GA. See Air Handling Systems at Booth 5800.

#### **Combustible Dust Presentations**

July 24 - CCAT East Hartford, CT August 20 - IWF Atlanta, GA October 8 - Wood Pro Expo, Maryland State Fairground, MD

# **Air Handling on Pinterest**

#### follow us on *Pinterest*

Looking for pictures on how to solve a unique situation? Check out our new Air Handling **Pinterest** site where we post pictures of customer's dust collection systems. If you would like to share pictures of your installation, email us at sales@airhand.com.

# **Got Dust? Need Hose?**

Air Handling Systems stocks 15 different types of flexible hoses from 2"-12" in diameter.



#### Click here to see our online selection. If you

don't see the hose you need, let us know and we can tap our extensive network to find the correct hose for your application.

### **NEW Catalog**

INDUSTRIAL STRENGTH

FREE 2014 Air Handling Systems catalog is available. To request your copy please call 800-367-3828 or email



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# What makes Air Handling the BEST Choice...

<u>Click Here</u> to download the TOP reasons Air Handling Systems is better than ALL other competitors.

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